# Dagmar Kilic PR Manager & Certified Translator, NLP Master, Trainer, Coach, WingWave®-Coach



Developing employee engagement and managing the changing workplace are challenges for today's corporate world. Re-inventing organization and leadership are closely linked to business culture and empowerment. In this context, connecting individuals on the basis of their personal strengths to facilitate diversified teamwork is my passion. My credo is "priority for cooperation" considering emotions as well as analytics to create common ground for business success.

I am a professional philanthropist with in-depth knowledge about neuro-linguistic communication, competency development and transformation, my background as interpreter/translator helps to bridge intercultural gaps.

## **Professional Experience**

#### Talent Management Academy 2015 - present

- Network Associate of Talent Management Academy
- Expert in Emotional Leadership and Competency Development
- Strategic partnerships with PI Company, Life AG, Actee Change
- Initiates, creates and delivers concepts for different areas as e.g. HR, executive management level as to change management incl. work-health-balance focus, team building, emotional leadership, strategic & organizational development

## Sprache & Kommunikation 2010 - present

- Founder & Owner; self-employed cooperating in diverse networking organizations
- Development & implementation of projects for B2B- as well as B2C-customers in the field of career coaching / consulting (B2B & B2C), executive coaching (B2C) and team coaching (B2B)
- Regularly provides for certifications according to DVNLP (German Association of Neuro-Linguistic Programming) curriculum (Practitioner Basic, Advanced, Master) in the field of communication excellence & change for personal and professional development
- Project management for several translation projects for technical fields including contracting documents

## National Checking Company, 2008 - 2010

- European Sales Manager DACH & BeNeLux
- Successfully built up distributor network for US-company in Europe in the field of hospitality industry including sales rep network
- Regularly developed marketing planning & management of all B2C/B2B-measures incl. PR for the complete range of products, target-group centered product literature in the HACCP area (food safety)
- Designed & organized corporate representation at trade shows with own booth, successfully operated 12 specialized trade shows and in-house exhibitions in 2 years
- Regularly provided for training concepts and their implementation for field salesmen teams related to sales of products requiring explanation, customercentered communication incl. background information on HACCP

## SMS Eumuco GmbH & Presstrade Pressenhandel GmbH, 1993 - 2007

Translator, Sales Assistant, Sales Manager for France, BeNeLux, Spain

## **Education**

• Certified translator and interpreter for English & French, PR manager

# **Summary**

## Certifications

NLP Master Trainer and Coach, WingWave®, CIIPD, Systemic Trance, Reflector Big Five

#### Languages

German, English, French

## **Expertise**

- Emotional Leadership
- Work-Health-Management
- Competency Development
- Change Management
- Excellence in Communication / NLP
- Entrepreneurial Counseling
- PR Management
- Systemic Trance
- Constellation Work

## **Industry Background**

- Industry; machine & plant engineering, automotive, aerospace, industrial technology IT
- Service Provider; hospitality industry, IT, engineering, public sector
- Trade; retail & wholesale specialized trade
- HR & management consultancy
- Universities
- Associations, competitive sports

# **Major Skills**

- Cross-Cultural
- Group Dynamics
- Training Development
- Facilitation
- Coaching, Mentoring, Consulting